

# 2023 Project Services



Creating Better Environments

# Creating Better Environments

At Birdsall our core objective is to deliver value to our customers.

Our value driven projects are designed to create better and more sustainable environments.



## Product Specification & Supply

Birdsall provide value to customers and consultants by providing design and product specification support for:

- Heating
- Ventilation
- Air conditioning
- Cooling

## Installation Self-Delivery

Birdsall provide value by delivering all aspects of an installation project, including:

- HVAC
- Gas
- Mechanical
- Electrical
- Controls
- Lighting
- Civil works

## Customer Service

Birdsall are believers in utilising new technology. We also believe in good customer service which can only be effectively delivered by well-trained people.

When you call Birdsall you speak directly to a member of our projects team, which include:

- Service Administrator
- Project Manager
- Project Supervisor
- Project Engineer



# Services

- Design
- Product specification & Supply
- Installation
- Commissioning
- After sales
- Warranty Maintenance



## Heating Projects

Heating projects provided include:

- Commercial boilers
- CHP & Generators
- Associated mechanical plant
- Pipework & pumps
- Complete boiler room replacement
- Commercial & Industrial gas installations & pipework
- Specialist testing & purging

## Air Conditioning Projects

Air conditioning projects include:

- Splits & multi split systems
- VRF & VRV systems
- Chillers & chilled water systems
- Air & ground source heat-pumps
- Reclaimed heat source heat-pumps

## Ventilation Projects

Ventilation projects include:

- Air handling units
- Ductwork
- Indoor air quality

## Associated Trades

Our projects team can also provide services for associated trades including:

- Mechanical
- Electrical
- Controls
- Water treatment



# Innovation

Birdsall are continually investing in new innovations and technologies, adapting them into our project services.

**Our Chairman heads up our R&D department that evaluates and adopts new technologies. We are proud to be at the forefront in the use of new technologies.**

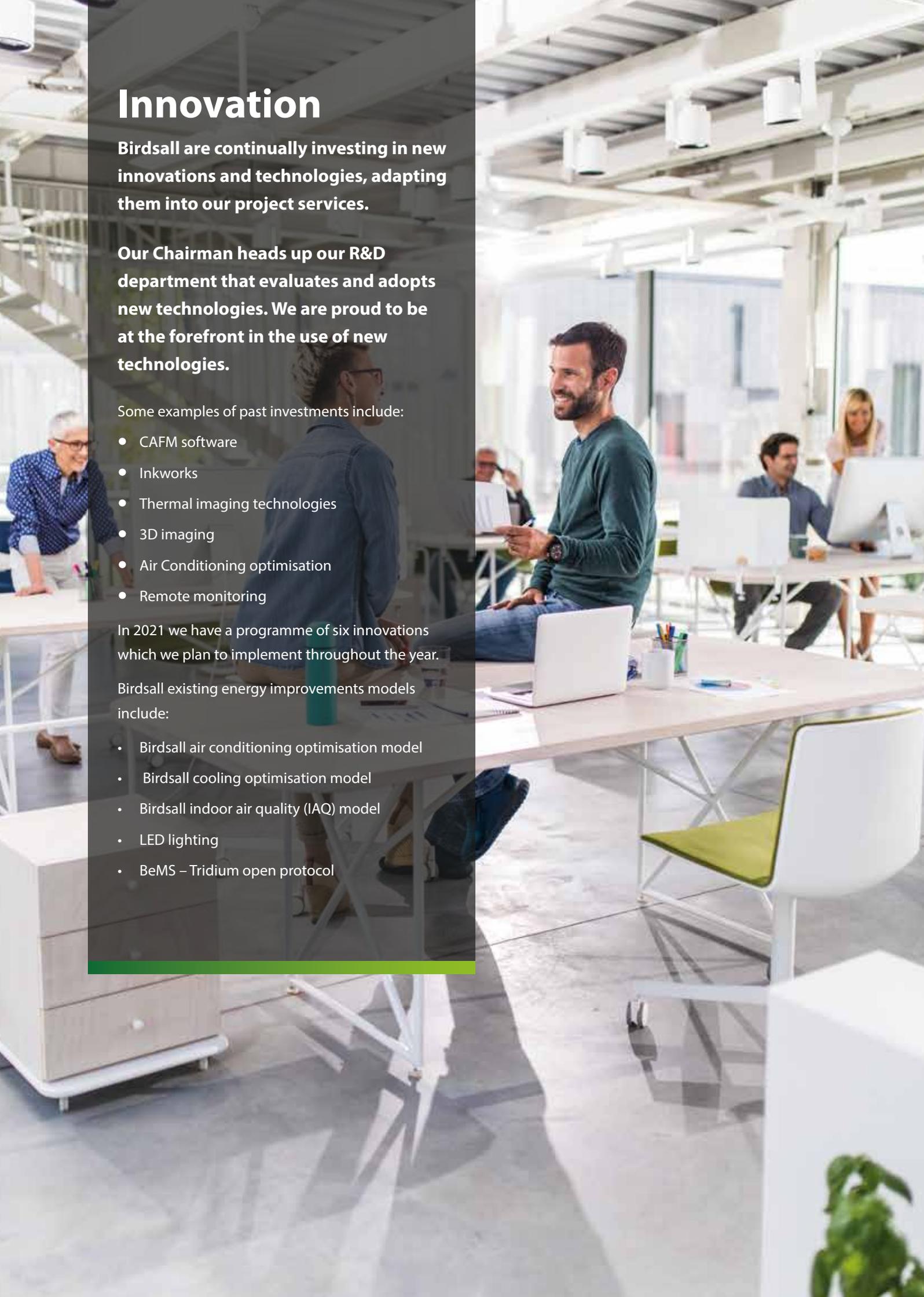
Some examples of past investments include:

- CAFM software
- Inkworks
- Thermal imaging technologies
- 3D imaging
- Air Conditioning optimisation
- Remote monitoring

In 2021 we have a programme of six innovations which we plan to implement throughout the year.

Birdsall existing energy improvements models include:

- Birdsall air conditioning optimisation model
- Birdsall cooling optimisation model
- Birdsall indoor air quality (IAQ) model
- LED lighting
- BeMS – Tridium open protocol



# Customers

Birdsall serve many long-standing customers



**Birdsall have an excellent customer retention track record over many years. Repeat business forms an important element of our customer base.**

“The Birdsall team are our trusted partners and much appreciated”.

- Stephen Morris, Kew Project Management Consultant, Royal Botanical Gardens

“Over the course of 9 years Birdsall have consistently delivered to a high standard, providing great value to HDWE”.

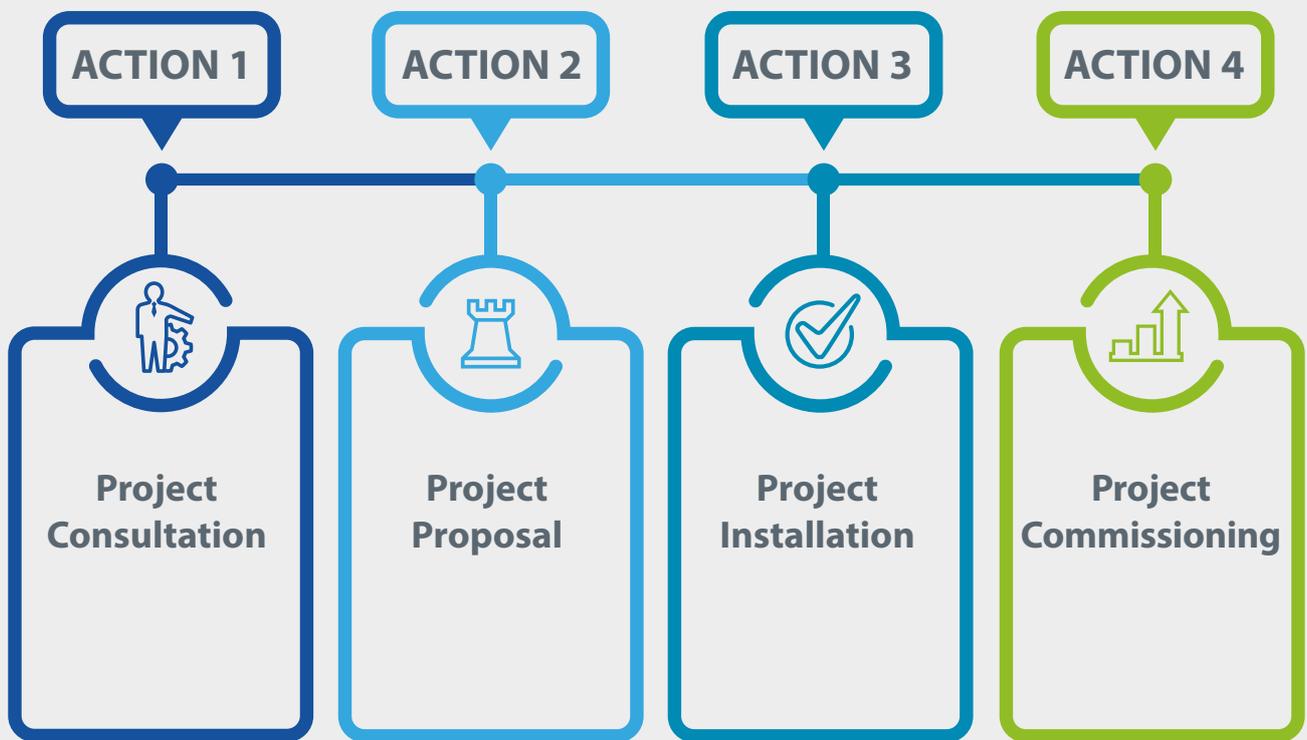
- Paul Bakker, Howard De Walden Estates

“Birdsall have transformed the heating & hot water services for hundreds of homes”

- Jan Nairn, Latymer Court Estate Manager, Wilmotts Managing Agents



# NEXT Steps



- Building Services
- HVAC Services
- Energy Services
- Project Services

[www.birdsall.co.uk](http://www.birdsall.co.uk)

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